



BREWIN DOLPHIN

BELFAST

Individually crafted
investment solutions

THE WAY WE WORK

Means we treat our clients as individuals.

At Brewin Dolphin, every investment relationship begins with you, your investment manager and a blank sheet of paper. Before we offer any advice, we start by gaining a true understanding of your circumstances and your needs. That means we always invest time in learning about your financial situation and ambitions for the future.



OUR INDEPENDENCE

Originally established in 1762, we're now one of the UK's largest independent private client investment managers. Our independence comes from not being owned by any other fund manager, bank or insurance company. We are able to provide 'whole of market' advice, so instead of pushing you towards in-house funds, we'll be focused on finding the investments that are exactly right for you. It all adds up to fair and impartial advice when you are making the decisions that will shape your financial future.

DO ANY OF THESE SOUND FAMILIAR TO YOU?

It would be nice to have my own personal investment manager for the longer term.

I wish someone could help me to manage all my different investments.

As a Trustee, I want to ensure the assets under my guardianship are properly managed.

Where can I have a free, no obligation talk with an expert investment manager?



AT BREWIN DOLPHIN

We believe that the investment advice you receive should be as individual as your financial needs. We have worked this way for generations, providing tailored solutions that help our clients to create and preserve wealth.

Today, we are putting that accumulated experience to work for many thousands of clients, including private individuals, charities, trusts and pension funds. We are now one of the largest independent private client investment managers in the UK and look after over £17 billion in investments from offices throughout the UK and Channel Islands.



IN BELFAST

We at Brewin Dolphin in Belfast offer our clients comprehensive and personal portfolio management services and draw on the Group's accumulated expertise and experience in the provision of a range of other financial services including ISAs, Charity and Pension Fund Management, Tax and Retirement Planning. In addition, we have full access to the Group's Investment Research and Corporate Broking capabilities.

The Belfast office of Brewin Dolphin welcomes new clients, large and small, working with them to identify at the outset the type of service most appropriate to their circumstances and objectives.

OUR INVESTMENT SERVICES

- Discretionary or advisory portfolio management services for a wide range of clients, including individuals, trusts, charities and professional intermediaries
- The provision of tailored solutions that match client risk and objectives with an appropriate asset allocation. This may include fixed interest, direct equities, collective funds and investments in overseas markets. Where appropriate, other 'non-market correlated' assets such as property funds and structured products may be considered
- Expertise in tax-effective structures such as ISAs and offshore bonds
- Pensions planning, administration and investment management
- Financial planning, including inheritance tax solutions, life assurance, school fees planning and capital gains tax mitigation.





Henry A Algeo MA FSI
Regional Managing Director

Date of Birth: 14/02/1952

Education: Campbell College, Belfast Cambridge University

After graduating in 1974, Henry joined the London broking firm of Simon and Coates, moving two years later to the Belfast office of Capel Cure Myers. He joined Josias Cunningham and Company in 1986, becoming a Partner the following year. Henry became a Director upon incorporation in 1990 and was appointed Finance Director in 1998 and Managing Director in 2002. He became the Regional Managing Director for Scotland and Northern Ireland in October 2007.



Hal Catherwood BA FSI
Head of Office

Date of Birth: 29/12/1969

Education: Belfast Royal Academy, University of Ulster

A graduate in Applied Economics and Fellow of the Securities and Investment Institute, Hal worked in London for RMC before joining Cunningham Coates where he worked as an Investment Manager for 11 years. He was subsequently made a Director in November 2004. Hal took over the role of Belfast Head of Office in October 2008.



John C Lynch MSI
Divisional Director

Date of Birth: 05/09/1959

Education: Friends' School, Lisburn

John began his career in the industry in 1978 with the investment division of the Northern Bank, where he served in a number of positions until 1998. He then joined NCB Stockbrokers, a subsidiary of the Ulster Bank with responsibility for the management of the bank's investment clients. In 1999, as a result of the bank's acquisition, he transferred the business to Cunningham Coates Stockbrokers.



Jonathan Ross MSI
Divisional Director

Date of Birth: 27/09/1954

Education: Royal Belfast Academical Institution

Jonathan joined the Belfast office of stockbroker Capel Cure Myers in 1976, subsequently moving to the locally based investment advisers Linenhall Financial Services (LFS) in 1984. In 1989 LFS became Price Waterhouse Financial Services Limited where, as a Director, and later CEO, Jonathan remained until the acquisition of the business by Brewin Dolphin in 2008.



Stephen Cartwright BSc MSI
Divisional Director

Date of Birth: 24/09/1974

Education: Omagh Academy, University of London

On graduating in Applied Economics in 1996, Stephen worked for two years with Legal and General as a Foreign Exchange and Money Market Dealer. He returned to Northern Ireland in 1998 and joined the Belfast office of Cunningham Coates, obtaining the Diploma of the Securities and Investment Institute in 2003.



Michael McQuade FSI
Divisional Director

Date of Birth: 15/09/1953

Education: St Malachy's College, Belfast

Michael joined Brewin Dolphin in April 2006 after a career spanning 34 years within the investment division of Bank of Ireland. He was a Board Director of Bank of Ireland Trustee Company Limited and also Head of Investment Management Services within the bank. He is responsible for business development and managing professional client relationships in Northern Ireland.



Kenneth McCaw FSI
Divisional Director

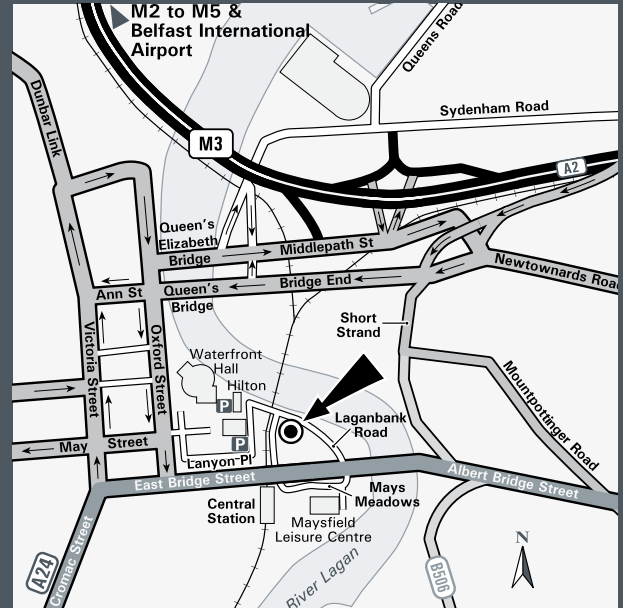
Date of Birth: 24/03/1969

Education: Glenalmond College, Perthshire.

After graduating in Economics in 1990, Kenneth joined the Belfast branch of Rensburg Sheppards. He was a Senior Investment Director from 2001 and was Joint Director in charge when he left the company in 2007. He is a fully qualified Fellow of the Securities and Investment Institute and a past President of the Northern Ireland branch.

COMPLETE INVESTMENT MANAGEMENT

Aberdeen	Leeds
Belfast	Leicester
Birmingham	Lincoln
Bradford	Llandudno
Cardiff	London
Cheltenham	Lymington
Chester	Manchester
Dorchester	Marlborough
Dumfries	Newcastle
Dundee	Norwich
Eastbourne	Nottingham
Edinburgh	Oxford
Elgin	Plymouth
Exeter	Reigate
Glasgow	Stoke-on-Trent
Guernsey	Swansea
Hereford	Taunton
Inverness	Teesside
Jersey	Truro
Keswick	York



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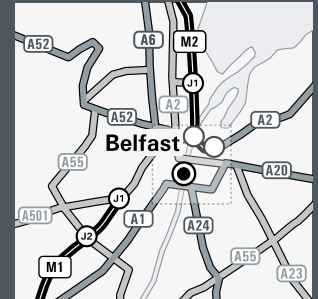
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Train: Belfast Central Station is the closest station

Parking: Car parks are located on the map above –
Lanyon Place Car Park is the closest

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